State taxes and government spending has continuously been a top-10 issue for voters since Utah Foundation’s first Utah Priorities Project in 2004. The 2020 iteration of the project is no exception. While open-ended responses often indicate that people feel that taxes are too high, this brief highlights some additional survey questions that offer a more nuanced view. The priority may also get additional attention this year due to the coronavirus and the associated recession’s still unclear impact on Utah’s finances. Taking a protective posture, the Utah Legislature had been planning how it might need to reduce expenditures to balance the budget. The impact of expenditure reductions across the state could be felt for years to come.

Tax Burden and the General Fund

In a 2019 report, Utah Foundation revealed that Utah’s tax burden in 2016 was the lowest in 25 years, at $103.86 per $1,000 of personal income. The report also showed that in 2003 and 2004, Utah had the sixth highest tax burden in the nation, but by 2016, it had fallen to 31st. (See Figure 1.)

There have been two primary factors driving Utahns’ decreasing tax burden. The first is rising personal income. Utahns’ personal income increased by 51% between 2007 and 2016, the third-fastest increase in the nation.

Second, Utah’s falling sales tax burden was responsible for one-third of the total decline from 2007 to 2016. The sales tax, which supports Utah’s general fund, has generated an increasing amount of revenue over time and has been keeping pace with Utah’s population and inflation. However, a number of major expenses paid from the general fund – such as health care – tend to increase faster than inflation. In recent years this has placed stress on state budgets.

Broadly speaking, this leaves the state with four options: reduce services, increase taxes, change how the state budgets its revenues, or change what is taxed. The two major tax reform proposals in early and late 2019 primarily focused on changing what is taxed. However, one of the constitutional amendments on the 2020 ballot seeks to change how the state budgets its revenues, easing pressure on the general fund. If the state now shuffles its budget similar to past recessions, it will actually reduce the urgency of the need to address problems surrounding the general fund.

Higher Taxes?

Utah Foundation asked three questions regarding whether Utahns favored an additional benefit at the expense of higher taxes. These additional benefits were higher funding for public schools, better roads, or improved air quality. Approximately 21% of Utahns indicated that they were interested in paying higher taxes for all three benefits, 25% were willing to pay for two of the three benefits, 29% preferred only one of the benefits, and 26% reported they were not in favor of
any of the three benefits at the cost of increased taxes. Overall, 74% of Utahns were willing to increase their taxes for a specific benefit. (Of the three, Utahns were most likely to support paying higher taxes for schools.) In one notable demographic difference, voters with less than a bachelor’s degree were less likely to support additional taxes when compared to those with a bachelor’s degree or more.

Which Taxes Should be Increased?
Utahns were asked to indicate which tax (or which combination of taxes) should be increased if the state had to increase taxes. Utah voters were more likely to indicate sales or gasoline tax increases over income or property taxes. Approximately 45% of voters preferred a sales tax increase, 31% of voters chose the gasoline tax, 26% chose the income tax and 19% chose the property tax. Most voters chose only one tax. The most common combination of taxes were gasoline and sales taxes (7%). Fewer than 3% of voters chose any other combination. Conservative voters were more likely to favor sales tax than liberal voters, while the opposite was true for all other taxes. Younger generations were more likely than older generations to favor a property tax, while the opposite was true for gasoline and sales taxes. (See Figure 2.)

Lower Taxes?
Utah Foundation asked Utahns whether they agreed or disagreed that Utah should reduce taxes, even if it results in fewer or lower-quality services. Only 23% of Utahns agreed with the statement, while 58% disagreed and the remaining 19% were ambivalent.

Food Tax
In 2019, the Utah Legislature passed a bill that altered many taxes. Broadly speaking, it increased the sales tax on food, reduced income taxes, ended some sales tax exemptions, and typically reduced Utahns’ total tax liability. One specific aspect of the bill – the increased sales tax on food – seemed to be a rallying point for opponents, who quickly gathered signatures for a ballot proposal to overturn the bill. The Utah Legislature, seeing the fervor, chose to walk back the reform. Pundits pointed out that it was perhaps one of the only times that there was a voter referendum to increase – in essence – Utahns’ taxes.

Utah Foundation sought clarity on the issue, asking whether Utahns favored an “increase the sales tax on food, if all Utahns ended up paying less in taxes overall.” Approximately 48% of Utahns disfavored the tradeoff compared to 36% of Utahns that favored it. Interestingly, those who disagreed with the idea tended to strongly disagree, while those who agreed with the idea tended to somewhat agree with the idea.
Voters’ opposition of the tradeoff was most clear among Hispanic/Latino voters, nearly half of whom strongly disfavored the idea, while only three percent strongly favored the idea. While conservative voters tended to oppose the tradeoff less than liberal voters, both groups were more than twice as likely to strongly disfavor it than those that strongly favored it.

**Nearly half of Utah voters disagree that Utah should increase tax on food, even when combined with total tax cut.**

Figure 4: Share of Utah Voters who Agreed with the Statement “It would be okay to increase the sales tax on food, if all Utahns ended up paying less in taxes overall.”

<table>
<thead>
<tr>
<th></th>
<th>Strongly Disagree</th>
<th>Somewhat Disagree</th>
<th>Neither</th>
<th>Somewhat Agree</th>
<th>Strongly Agree</th>
</tr>
</thead>
<tbody>
<tr>
<td>All Voters</td>
<td>31%</td>
<td>17%</td>
<td>16%</td>
<td>26%</td>
<td>10%</td>
</tr>
<tr>
<td>Other</td>
<td>17%</td>
<td>10%</td>
<td>32%</td>
<td>27%</td>
<td>14%</td>
</tr>
<tr>
<td>Hispanic</td>
<td>47%</td>
<td>2%</td>
<td>16%</td>
<td>32%</td>
<td>3%</td>
</tr>
<tr>
<td>Non-Hispanic White</td>
<td>31%</td>
<td>19%</td>
<td>14%</td>
<td>25%</td>
<td>11%</td>
</tr>
</tbody>
</table>

Thanks to the following for providing project-based support:

Utah Foundation’s mission is to produce objective, thorough and well-reasoned research and analysis that promotes the effective use of public resources, a thriving economy, a well-prepared workforce and a high quality of life for Utahns. Utah Foundation seeks to help decision-makers and citizens understand and address complex issues. Utah Foundation also offers constructive guidance to improve governmental policies, programs and structures.

Utah Foundation is an independent, nonpartisan, nonprofit research organization.

This research brief was written by Research Analyst Christopher Collard and Vice President Shawn Teigen.